U.S. Army Garrison - Detroit Arsenal and Saginaw, MI
FY08-11 Construction Program
Industry Forum

Small Business Requirements
Subcontracting

Small Business Deputy
Louisville District

Small Business Program

Achieved 31 March 2008

CATEGORY	ACTUAL $	ACTUAL %	FLOOR %
Small Business	117.9M	29.51	40.0
SDB	46.2M	11.67	18.0
Women-Owned	50.2M	12.56	5.8
HUBZone	76.9M	19.27	10.0
Svs Dsbl Vet	1.9M	0.48	2.0
8(a) Support	9.6M	2.42	-

TOTAL DISTRICT BUSINESS – 399.5M

Small Business Forecast
(FY 2008)

CATEGORY	PROJECT $	PROJECT %	FLOOR %
Small Business	343.3M	21.8	40.0
SDB	216.8M	13.8	18.0
Women-Owned	.67M	.04	5.8
HUBZone	95.8M	6.1	10.0
Svs Dsbl Vet	2.1M	0.13	2.0
8(a) Support	216.8M	13.8	-

TOTAL DISTRICT BUSINESS - $1.57B

FY 08 Goals/Floors - Prime

• Small Business	40.0%
• Small Disadvantages Business	18.8%
• Women-Owned Small Business	5.8%
• HUBZone Small Business	10.0%
• Service-Disabled Veteran Owned	2.0%

FY 08 Goals/Floors - Subcontracting

• Small Business	70.0%
• Small Disadvantages Business	6.2%
• Women-Owned Small Business	7.0%
• HUBZone Small Business	9.8%
• Veteran-Owned Small Business	3.0%
• Service-Disabled Veteran Owned	0.9%

Why a Subcontracting Plan?

- Mandated by the Federal Acquisition Regulations - FAR 19.702(a)(1)
  - Over $550k or $1 mil in construction
  - Offeror shall submit an acceptable plan in order to receive award
  - Failure to comply in good faith is in material breach of the contract and subject to liquidated damages.

Subcontracting Plan Requirements

- Eleven Elements in a Plan (FAR 19.704)
  - 1. Separate Percentage Goals for each Small Business Category
  - 2. Statement of TOTAL Dollars Planned to be Subcontracted to Large & SB
  - 3. Description of Principal Types of Supplies/Services to be subcontracted along w/types planned for SB
  - 9. All LB Subcontractors w/subcontracts over $550k or $1 mil in construction must adopt a Sub Plan that complies with FAR 52.219-9